



Illinois
Department of Commerce
 & Economic Opportunity

OFFICE OF TRADE & INVESTMENT

Bruce Rauner, Governor

Illinois in the International Marketplace

Exports are a Significant Portion of Illinois' Economy

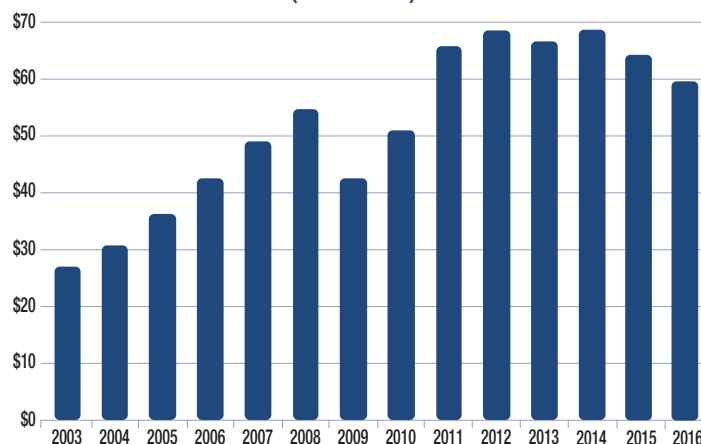
- Illinois exports totaled over \$59.76 billion in 2016.
- Since 2009, Illinois exports have increased by \$18.13 billion, or 43.6%, outperforming the national average of 37.4%
- Illinois is the largest exporting state in the Midwest and the 5th largest exporting state in the U.S.
- Exports and Foreign Direct Investment supports over 1 million Illinois jobs

Illinois' Top 10 Exports Industries – 86.3% of Total	2016 Annual Exports (billions)	Change Since 2009
Machinery, Except Electrical	\$ 9.61	0.5%
Chemicals	\$ 8.01	28.8%
Computer And Electronic Products	\$ 7.69	66.4%
Transportation Equipment	\$ 7.14	77.2%
Food And Kindred Products	\$ 3.68	49.2%
Electrical Equipment, Appliances & Components	\$ 3.66	63.3%
Agricultural Products	\$ 3.25	63.7%
Fabricated Metal Products, NesoI	\$ 3.16	72.3%
Petroleum And Coal Products	\$ 3.10	993.7%
Miscellaneous Manufactured Commodities	\$ 2.31	19.4%
TOTAL ALL COUNTRIES	\$59.76 Billion	43.6%

Illinois' Export Growth Comes from Around the Globe

- 13 of Illinois' partner countries are over a billion dollars in IL export value
- Mexico was the largest single contributor to growth, with a \$374 million, or 4.1% increase over 2015
- Other notable growth markets include: China \$233 million (4.8%)
- 9 of the top 10 Illinois export partner countries have seen gains since 2009

Illinois Exports
(in billions)



Illinois Exports a Diverse Range of Products

- Agricultural products were the single largest contributor to growth by percentage, with a 29.6%, a \$751.5 million dollar increase over 2015
- Food And Kindred Products was the second largest contributor to growth with a \$238.3 million, or 6.9% increase over 2015
- All top 10 Illinois' industrial export categories have seen gains since 2009
- 12 of Illinois export industries are over a billion dollars in value

Illinois' Top 10 Partner Countries (72.5% of total)	2016 Annual Exports (Billions)	Change Since 2009
Canada	\$15.94	31.5%
Mexico	\$ 9.48	167.2%
China	\$ 5.11	106.8%
Germany	\$ 2.77	38.0%
Australia	\$ 2.15	34.6%
Japan	\$ 1.99	11.8%
United Kingdom	\$ 1.68	-15.6%
Belgium	\$ 1.50	61.6%
Netherlands	\$ 1.39	42.8%
Brazil	\$ 1.29	3.4%
TOTAL ALL PARTNER COUNTRIES	\$59.76	43.6%

Source: Export Data – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau • Foreign Direct Investment Data – Dunn and Bradstreet May 2017 * FDI data is subject to market fluctuations
 Export and FDI Employment Data – DCEO-REMI analysis using: Dun and Bradstreet, Census Bureau, NAR, The Trade Partnership via the U.S. Bureau of Economic Analysis and Moody's Analytics data



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Foreign Direct Investment (FDI) in Illinois

- 1,890 firms that employ more than 319,000 people in Illinois
- Illinois is ranked 3rd among all states and Chicago 1st among all metropolitan areas in locations for new and expanded corporate facilities (Site Selection Magazine, 2017)
- Chicago is the commercial capital of the U.S., with two of the top international exchanges (Chicago Board of Trade and Chicago Board Options Exchange)
- Chicago is the #1 container hub in the western hemisphere. Illinois' 13 port districts offer many companies direct links to the Atlantic Ocean, Great Lakes, and Gulf of Mexico
- O'Hare is among the world's busiest airports, served by all major international carriers and the only "dual hub" airport system in North America, handling over 2,377 flights per day with non-stop or direct global gateways to 65 international business capitals
- Foreign trade zones, located at eight sites across the state, offer low-cost production and warehousing facilities for import- and export-bound products

Top 15 Countries with FDI in Illinois by Employment

Rank	Country	# Employees	# Locations	# Entities
1	UK (England, Scotland, Wales, N. Ireland)	63,564	830	207
2	Japan	47,232	1,034	356
3	Germany	36,702	847	212
4	Canada	36,143	808	196
5	France	20,018	350	82
6	Switzerland	17,755	290	89
7	Netherlands	13,889	180	57
8	New Zealand	12,511	58	14
9	Ireland	12,320	195	37
10	India	6,946	85	69
11	Sweden	6,204	119	48
12	Australia	6,057	95	44
13	Luxembourg	5,637	227	35
14	Finland	5,151	55	16
15	Italy	4,348	92	49
Total FDI		319,714	6,039	1,890

Top 15 Foreign Firms in Illinois by Employment

Firm	Country	Employment
Aon plc	UK (England, Scotland, Wales, N.Ireland)	15,959
Bank of Montreal	Canada	11,488
Packaging Holdings Limited	New Zealand	8,222
Compagnie des Chemins de Fer Nationaux du Canada	Canada	6,320
Fiat Chrysler Automobiles NV	Netherlands	6,130
Schneider Electric SA	France	5,709
BP plc	UK (England, Scotland, Wales, N.Ireland)	4,890
Firstgroup plc	UK (England, Scotland, Wales, N.Ireland)	4,259
Novartis AG	Switzerland	3,870
Fresenius SE & Co. KGaA	Germany	3,826
UCI Holdings (No.2) Limited	New Zealand	3,679
ERM Worldwide Group Limited	UK (England, Scotland, Wales, N.Ireland)	3,500
WPP plc	UK (England, Scotland, Wales, N.Ireland)	3,319
Takeda Pharmaceutical Company Limited	Japan	3,290
Siemens AG	Germany	3,057
Total FDI	All Countries	319,714

Top 15 Illinois Firms with Overseas Employment

Firm	Overseas Employment
McDonald's Corporation	165,276
Caterpillar Inc.	118,094
Mondelez International, Inc.	89,916
Abbott Laboratories	21,371
Illinois Tool Works Inc.	19,998
Northern Trust Corporation	15,743
Jllint, Inc.	12,647
4I Technologies Inc.	11,948
Jones Lang Lasalle Incorporated	11,012
Aptargroup, Inc.	10,297
Archer-Daniels-Midland Company	9,511
Baxter International Inc.	9,361
The Boeing Company	9,043
Deere & Company	8,009
Knowles Corporation	7,251
Total Illinois FDI Employment Abroad	676,984
Total Number of Illinois Firms Abroad	634

Source: Export Data – World Institute for Strategic Economic Research (WISERTrade) via Census Bureau • Foreign Direct Investment Data – Dunn and Bradstreet May 2017 * FDI data is subject to market fluctuations
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